

# Financial supplement

**Global Atlantic Financial Limited**

**(an indirect subsidiary of The Global Atlantic Financial Group LLC)**

**Third Quarter 2023**

***Information in this document is unaudited. This financial supplement is for informational purposes only and should be read in conjunction with Global Atlantic Financial Limited's consolidated financial statements for the quarter ended September 30, 2023. Where applicable, prior periods were recast to reflect the impact of the retrospective application of new accounting guidance for long-duration insurance contracts.***

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## Credit ratings

This list is provided for informational purposes only. Ratings are not recommendations to buy, sell, or hold securities, and each rating may be revised or revoked at any time at the sole discretion of the rating organization. Financial strength ratings apply to the issuing companies and do not apply to any specific product or underlying fund. Each individual insurer is solely responsible for the benefits and obligations of the products it issues.

	Ratings as of November 10, 2023			
	A.M. Best	Fitch	Moody's	Standard & Poor's
<b>Financial Strength Ratings</b>				
Commonwealth Annuity & Life Insurance	A	A	A2	A-
Forethought Life Insurance Company	A	A	A2	A-
Accordia Life and Annuity Company	A	A	A2	A-
First Allmerica Financial Life Insurance Company	A	A	A2	A-
Global Atlantic Re Limited	A	A	A2	A-
Global Atlantic Assurance Limited	A	A	A2	A-
Outlook	Stable	Stable	Stable	Positive
<b>Holding Company Issuer Credit Ratings (ICR)<sup>1</sup></b>				
Outlook	bbb+	BBB+	Baa2	BBB-
<b>Senior Debt Ratings<sup>2</sup></b>				
<b>Subordinated Debt Ratings<sup>3</sup></b>				
	N/A	BBB	Baa2	BBB-
	N/A	BB+	Baa3	BB

(1) Applies to Issuer Credit Rating / Issuer Default Rating / Issuer Rating for Global Atlantic (Fin) Company or Global Atlantic Financial Group Limited

(2) Applies to 2029, 2031 and 2033 senior notes issued by Global Atlantic (Fin) Company

(3) Applies to 2051 subordinated debt issued by Global Atlantic (Fin) Company

# **Consolidated results**

## Financial highlights

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
<b>Consolidated results of operations</b>									
Net income (loss) attributable to Global Atlantic Financial Limited shareholders	\$ 409	\$ (56)	\$ (98)	\$ 36	\$ 413	(1)%	\$ 255	\$ 1,176	(78)%
Adjusted operating income, net of tax	301	236	279	328	236	28 %	816	696	17 %
ROE <sup>(1)</sup>	NM	NM	NM	NM	NM	— %	NM	92.5 %	— %
Adjusted ROE <sup>(1)</sup>	23.3 %	(3.3)%	(5.7)%	2.1 %	26.0 %	(2.7)%	4.9 %	25.9 %	(21.0)%
Adjusted Operating ROE <sup>(1)</sup>	17.2 %	13.7 %	16.1 %	19.5 %	14.9 %	2.3 %	15.6 %	15.3 %	0.3 %
ROA <sup>(1)</sup>	1.24 %	(0.17)%	(0.30)%	0.12 %	1.36 %	(0.12)%	0.26 %	1.27 %	(1.01)%
Adjusted operating ROA, net of tax <sup>(1)</sup>	0.97 %	0.77 %	0.92 %	1.11 %	0.82 %	0.15 %	0.89 %	0.83 %	0.06 %
Effective income tax rate	5.6 %	2.0 %	16.5 %	138.5 %	21.7 %	(16.1)%	2.2 %	20.8 %	(18.6)%
Adjusted operating tax rate	12.2 %	15.4 %	16.7 %	15.5 %	17.2 %	(5.0)%	14.7 %	16.4 %	(1.7)%
<b>Balance sheet items</b>									
Total assets	\$ 174,054	\$ 176,041	\$ 174,831	\$ 171,711	\$ 163,645	6 %	\$ 174,054	\$ 163,645	6 %
Adjusted invested assets	124,032	123,010	122,657	121,087	115,436	7 %	124,032	115,436	7 %
Total liabilities	175,349	176,349	174,856	172,538	164,755	6 %	175,349	164,755	6 %
Total shareholders' equity	(1,468)	(491)	(203)	(1,098)	(1,408)	(4)%	(1,468)	(1,408)	(4)%
Adjusted shareholders' equity	7,189	6,850	6,906	6,936	6,513	10 %	7,189	6,513	10 %

(1) Interim periods are annualized.

## Consolidated statements of income

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
<b>Revenues</b>									
Premiums	\$ 220	\$ 626	\$ 474	\$ 555	\$ 480	(54)%	\$ 1,320	\$ 627	111 %
Policy fees	314	315	314	311	318	(1)%	943	951	(1)%
Net investment income	1,350	1,244	1,237	1,230	1,056	28 %	3,831	2,728	40 %
Net investment gains (losses)	(347)	(122)	(114)	(421)	(174)	(99)%	(583)	(969)	40 %
Other income	42	40	37	36	36	17 %	119	103	16 %
<b>Total revenues</b>	<b>\$ 1,579</b>	<b>\$ 2,103</b>	<b>\$ 1,948</b>	<b>\$ 1,711</b>	<b>\$ 1,716</b>	<b>(8)%</b>	<b>\$ 5,630</b>	<b>\$ 3,440</b>	<b>64 %</b>
<b>Benefits and expenses</b>									
Policy benefits and claims	\$ 747	\$ 1,736	\$ 1,527	\$ 1,270	\$ 831	(10)%	\$ 4,010	\$ 1,088	269 %
Amortization of policy acquisition costs	18	—	44	61	7	157 %	62	(5)	NM
Insurance expenses	153	172	226	160	155	(1)%	551	403	37 %
<b>Total benefits and insurance expenses</b>	<b>918</b>	<b>1,908</b>	<b>1,797</b>	<b>1,491</b>	<b>993</b>	<b>(8)%</b>	<b>4,623</b>	<b>1,486</b>	<b>211 %</b>
<b>Net underwriting income</b>	<b>661</b>	<b>195</b>	<b>151</b>	<b>220</b>	<b>723</b>	<b>(9)%</b>	<b>1,007</b>	<b>1,954</b>	<b>(48)%</b>
Interest expenses	45	40	40	29	26	73 %	125	58	116 %
General and administrative expenses	186	206	214	204	180	3 %	606	523	16 %
<b>Income (loss) before income taxes</b>	<b>430</b>	<b>(51)</b>	<b>(103)</b>	<b>(13)</b>	<b>517</b>	<b>(17)%</b>	<b>276</b>	<b>1,373</b>	<b>(80)%</b>
Income tax expense (benefit)	24	(1)	(17)	(18)	112	(79)%	6	286	(98)%
<b>Net income (loss)</b>	<b>406</b>	<b>(50)</b>	<b>(86)</b>	<b>5</b>	<b>405</b>	<b>— %</b>	<b>270</b>	<b>1,087</b>	<b>(75)%</b>
Net income (loss) attributable to non-controlling interests and redeemable non-controlling interests	(3)	6	12	(31)	(8)	63 %	15	(89)	117 %
<b>Net income (loss) attributable to Global Atlantic Financial Limited shareholders</b>	<b>\$ 409</b>	<b>\$ (56)</b>	<b>\$ (98)</b>	<b>\$ 36</b>	<b>\$ 413</b>	<b>(1)%</b>	<b>\$ 255</b>	<b>\$ 1,176</b>	<b>(78)%</b>

## Components of return on assets

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
<b>Components of return on assets<sup>(1)</sup></b>									
Net investment return ratio	4.11 %	3.76 %	3.82 %	3.97 %	3.47 %	0.64 %	3.92 %	2.94 %	0.98 %
Net cost of insurance ratio	(2.10)%	(3.17)%	(3.36)%	(3.26)%	(1.09)%	(1.01)%	(2.89)%	(0.84)%	(2.05)%
<b>Net underwriting ratio</b>	<b>2.01 %</b>	<b>0.59 %</b>	<b>0.46 %</b>	<b>0.71 %</b>	<b>2.38 %</b>	<b>(0.37)%</b>	<b>1.03 %</b>	<b>2.10 %</b>	<b>(1.07)%</b>
General and administrative expense ratio	(0.57)%	(0.62)%	(0.66)%	(0.66)%	(0.59)%	0.02 %	(0.62)%	(0.56)%	(0.06)%
Interest expense ratio	(0.14)%	(0.12)%	(0.12)%	(0.09)%	(0.09)%	(0.05)%	(0.13)%	(0.06)%	(0.07)%
Income tax expense ratio	(0.07)%	— %	0.05 %	0.06 %	(0.37)%	0.30 %	(0.01)%	(0.31)%	0.30 %
Non-controlling interest ratio	0.01 %	(0.02)%	(0.03)%	0.11 %	0.03 %	(0.02)%	(0.02)%	0.10 %	(0.12)%
<b>Return on assets</b>	<b>1.24 %</b>	<b>(0.17)%</b>	<b>(0.30)%</b>	<b>0.12 %</b>	<b>1.36 %</b>	<b>(0.12)%</b>	<b>0.25 %</b>	<b>1.27 %</b>	<b>(1.02)%</b>

(1) Interim periods are annualized.



## Components of adjusted operating return on assets, net of tax

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
<b>Adjusted operating return on assets, net of tax<sup>(1)</sup></b>	<b>0.97 %</b>	<b>0.77 %</b>	<b>0.92 %</b>	<b>1.11 %</b>	<b>0.82 %</b>	<b>0.15 %</b>	<b>0.89 %</b>	<b>0.83 %</b>	<b>0.06 %</b>
<b>Components of adjusted operating return on assets, net of tax:<sup>(1)</sup></b>									
<b>Net investment earned rate<sup>(2)</sup></b>	<b>4.39 %</b>	<b>4.18 %</b>	<b>4.17 %</b>	<b>4.16 %</b>	<b>3.69 %</b>	<b>0.70 %</b>	<b>4.25 %</b>	<b>3.44 %</b>	<b>0.81 %</b>
Adjusted net cost of insurance ratio	(2.61)%	(2.61)%	(2.42)%	(2.29)%	(2.14)%	(0.47)%	(2.55)%	(1.88)%	(0.67)%
<b>Adjusted net underwriting ratio</b>	<b>1.78 %</b>	<b>1.57 %</b>	<b>1.75 %</b>	<b>1.87 %</b>	<b>1.54 %</b>	<b>0.24 %</b>	<b>1.70 %</b>	<b>1.56 %</b>	<b>0.14 %</b>
Adjusted general and administrative expense ratio	(0.52)%	(0.53)%	(0.52)%	(0.46)%	(0.47)%	(0.05)%	(0.52)%	(0.50)%	(0.02)%
Adjusted interest expense ratio	(0.15)%	(0.13)%	(0.13)%	(0.10)%	(0.09)%	(0.06)%	(0.14)%	(0.07)%	(0.07)%
<b>Adjusted operating return on assets, before taxes</b>	<b>1.11 %</b>	<b>0.91 %</b>	<b>1.10 %</b>	<b>1.31 %</b>	<b>0.99 %</b>	<b>0.12 %</b>	<b>1.04 %</b>	<b>0.99 %</b>	<b>0.05 %</b>
Adjusted income tax expense ratio	(0.14)%	(0.14)%	(0.18)%	(0.20)%	(0.17)%	0.03 %	(0.15)%	(0.16)%	0.01 %
<b>Adjusted operating return on assets, net of tax</b>	<b>0.97 %</b>	<b>0.77 %</b>	<b>0.92 %</b>	<b>1.11 %</b>	<b>0.82 %</b>	<b>0.15 %</b>	<b>0.89 %</b>	<b>0.83 %</b>	<b>0.06 %</b>
<b>Components of adjusted operating earnings:</b>									
<b>Adjusted net investment income<sup>(2)</sup></b>	<b>\$ 1,356</b>	<b>\$ 1,284</b>	<b>\$ 1,271</b>	<b>\$ 1,231</b>	<b>\$ 1,055</b>	<b>29 %</b>	<b>3,911</b>	<b>2,882</b>	<b>36 %</b>
Adjusted net cost of insurance	808	802	739	678	610	32 %	2,349	1,577	49 %
<b>Adjusted net underwriting income</b>	<b>548</b>	<b>482</b>	<b>532</b>	<b>553</b>	<b>445</b>	<b>23 %</b>	<b>1,562</b>	<b>1,305</b>	<b>20 %</b>
Interest expenses	45	40	40	29	26	73 %	125	58	116 %
Adjusted general and administrative expenses	160	163	157	136	135	19 %	480	415	16 %
<b>Adjusted operating earnings, before income taxes</b>	<b>343</b>	<b>279</b>	<b>335</b>	<b>388</b>	<b>285</b>	<b>20 %</b>	<b>957</b>	<b>833</b>	<b>15 %</b>
Adjusted operating income tax expense	(42)	(43)	(56)	(60)	(49)	14 %	(141)	(137)	(3)%
<b>Adjusted operating earnings, net of tax</b>	<b>\$ 301</b>	<b>\$ 236</b>	<b>\$ 279</b>	<b>\$ 328</b>	<b>\$ 236</b>	<b>28 %</b>	<b>\$ 816</b>	<b>\$ 696</b>	<b>17 %</b>
Average total investments <sup>(3)</sup>	\$ 131,481	\$ 132,195	\$ 129,373	\$ 124,018	\$ 121,766	8 %	\$ 130,427	\$ 123,527	6 %
Average adjusted invested assets <sup>(3)</sup>	123,521	122,834	121,872	118,262	114,495	8 %	122,697	111,629	10 %

(1) Interim periods are annualized.

(2) Includes \$2 million, \$28 million, \$45 million, and \$15 million, of variable investment income (loss) for the quarters ended June 30, 2023, September 30, 2022, June 30, 2022, and March 31, 2022, respectively, derived from realized gains and losses from the sale of investments not related to asset/liability matching strategies.

(3) Quarterly averages are calculated by averaging the current and immediately preceding quarter; For year-to-date periods, calculated by averaging as of the end of each quarter in the applicable trailing period.

## Consolidated balance sheets

Unaudited (\$ in millions, except percentages)

	Balances as of					YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022	
<b>Assets</b>						
Fixed maturity securities, available-for-sale, at fair value	\$ 66,956	\$ 69,198	\$ 70,015	\$ 63,860	\$ 60,622	10 %
Fixed maturity securities, trading, at fair value	12,488	13,101	13,276	12,553	10,800	16 %
Mortgage and other loan receivables	37,000	35,908	34,699	35,091	35,420	4 %
Funds withheld receivable at interest	2,759	2,727	2,775	2,868	2,894	(5)%
Other invested assets	11,478	11,346	11,345	12,263	11,665	(2)%
<b>Total investments</b>	<b>130,681</b>	<b>132,280</b>	<b>132,110</b>	<b>126,635</b>	<b>121,401</b>	<b>8 %</b>
Cash and cash equivalents	4,317	4,421	3,712	6,117	4,147	4 %
Restricted cash and cash equivalent	342	340	277	308	370	(8)%
Accrued investment income	1,164	1,197	1,069	1,174	1,094	6 %
Reinsurance recoverable	25,814	26,127	26,157	26,021	24,115	7 %
Insurance Intangibles	2,507	2,437	2,392	2,331	2,307	9 %
Other assets	5,329	5,057	4,949	4,994	6,159	(13)%
Separate account assets	3,900	4,182	4,165	4,131	4,052	(4)%
<b>Total assets</b>	<b>\$ 174,054</b>	<b>\$ 176,041</b>	<b>\$ 174,831</b>	<b>\$ 171,711</b>	<b>\$ 163,645</b>	<b>6 %</b>

## Consolidated balance sheets (continued)

Unaudited (\$ in millions, except percentages)

	Balances as of					YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022	
<b>Liabilities</b>						
Policy liabilities	140,983	141,429	141,130	137,780	131,965	7 %
Debt	2,315	2,356	2,157	2,128	1,921	21 %
Funds withheld payable at interest	22,737	23,252	22,996	22,739	21,064	8 %
Other liabilities	4,214	4,311	3,581	4,700	5,023	(16)%
Reinsurance liabilities	1,200	819	827	1,060	730	64 %
Separate account liabilities	3,900	4,182	4,165	4,131	4,052	(4)%
<b>Total liabilities</b>	<b>\$ 175,349</b>	<b>\$ 176,349</b>	<b>\$ 174,856</b>	<b>\$ 172,538</b>	<b>\$ 164,755</b>	<b>6 %</b>
<b>Redeemable non-controlling interests</b>	<b>\$ 50</b>	<b>\$ 50</b>	<b>\$ 79</b>	<b>\$ 83</b>	<b>\$ 82</b>	<b>(39)%</b>
<b>Equity</b>						
Additional paid-in capital	5,517	5,513	5,519	5,516	5,014	10 %
Retained earnings	2,076	1,667	1,723	1,821	1,785	16 %
Accumulated other comprehensive loss	(9,061)	(7,671)	(7,445)	(8,435)	(8,207)	(10)%
<b>Total shareholders' equity</b>	<b>(1,468)</b>	<b>(491)</b>	<b>(203)</b>	<b>(1,098)</b>	<b>(1,408)</b>	<b>(4)%</b>
Non-controlling interests	123	133	99	188	216	(43)%
<b>Total equity</b>	<b>(1,345)</b>	<b>(358)</b>	<b>(104)</b>	<b>(910)</b>	<b>(1,192)</b>	<b>(13)%</b>
<b>Total liabilities, redeemable non-controlling interests and equity</b>	<b>\$ 174,054</b>	<b>\$ 176,041</b>	<b>\$ 174,831</b>	<b>\$ 171,711</b>	<b>\$ 163,645</b>	<b>6 %</b>
Adjusted shareholders' equity	\$ 7,189	\$ 6,850	\$ 6,906	\$ 6,936	\$ 6,513	10 %
Average adjusted shareholders' equity <sup>(1)</sup>	7,019	6,878	6,920	6,724	6,346	11 %

(1) Quarterly averages are calculated by averaging the current and immediately preceding quarter.

## Capitalization

Unaudited (\$ in millions, except percentages)

	Balances as of					YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022	
<b>Total debt</b>	\$ 2,315	\$ 2,356	\$ 2,157	\$ 2,128	\$ 1,921	21 %
50% of subordinated debentures	(375)	(375)	(375)	(375)	(375)	— %
Fair value adjustment to senior notes hedged with interest rate swap <sup>(1)</sup>	239	198	169	197	205	17 %
<b>Adjusted debt</b>	<b>\$ 2,179</b>	<b>\$ 2,179</b>	<b>\$ 1,951</b>	<b>\$ 1,950</b>	<b>\$ 1,751</b>	<b>24 %</b>
<b>Total Global Atlantic Financial Limited shareholders' equity<sup>(2)</sup></b>	<b>(1,468)</b>	<b>(491)</b>	<b>(203)</b>	<b>(1,098)</b>	<b>(1,408)</b>	(4) %
Less: Accumulated other comprehensive income (AOCI) <sup>(3)</sup>	(9,061)	(7,671)	(7,445)	(8,435)	(8,207)	(10) %
Less: Accumulated change in fair value of reinsurance balances and related assets	404	330	336	401	286	41 %
<b>Adjusted shareholders' equity</b>	<b>\$ 7,189</b>	<b>\$ 6,850</b>	<b>\$ 6,906</b>	<b>\$ 6,936</b>	<b>\$ 6,513</b>	<b>10 %</b>
Capitalization <sup>(2)</sup>	\$ 847	\$ 1,865	\$ 1,954	\$ 1,030	\$ 513	65 %
Adjusted capitalization	9,504	9,206	9,063	9,064	8,434	13 %
Adjusted capitalization, excluding debt fair value adjustments	9,743	9,404	9,232	9,261	8,639	13 %
<b>Debt-to-capitalization<sup>(2)</sup></b>	<b>273.3 %</b>	<b>126.3 %</b>	<b>110.4 %</b>	<b>206.6 %</b>	<b>374.5 %</b>	<b>(101.2)%</b>
Debt-to-adjusted capitalization	24.4 %	25.6 %	23.8 %	23.5 %	22.8 %	1.6 %
<b>Adjusted debt-to-adjusted capitalization, excluding debt fair value adjustments</b>	<b>22.4 %</b>	<b>23.2 %</b>	<b>21.1 %</b>	<b>21.1 %</b>	<b>20.3 %</b>	<b>2.1 %</b>

	Capital ratios	
	December 31, 2022	December 31, 2021
U.S. insurance subsidiaries risk based capital (RBC) ratio <sup>(4)</sup>	380%	401%
Global Atlantic Re Bermuda Solvency Capital Requirement (BSCR) ratio	221%	257%
Global Atlantic Assurance Limited Bermuda Solvency Capital Requirement (BSCR) ratio	337%	333%

(1) The Company has designated interest rate swaps to hedge the interest rate risk associated with certain senior notes outstanding.

(2) Includes the impact to accumulated other comprehensive income ("AOCI") on available-for-sale securities that the Company does not expect to realize since the Company intends to hold the securities until recovery. As of September 30, 2023, the impact included \$12.6 billion in unrealized losses.

(3) Effective February 1, 2021, the date of the closing of the KKR acquisition, the AOCI balance was reduced to zero due to the impacts of pushing down purchase accounting entries and establishing a new accounting basis.

(4) Risk-Based Capital, or "RBC", for Commonwealth Annuity and Life Insurance Company, which consolidates all U.S. insurance subsidiaries for RBC.

## Revolving credit facility credit agreement: Global Atlantic debt-to-total capitalization ratio

Unaudited (\$ in millions, except percentages)

	Balances as of					YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022	
<b>Global Atlantic debt-to-total capitalization ratio</b>						
<b>Total debt – principal</b>	\$ 2,550	\$ 2,550	\$ 2,300	\$ 2,300	\$ 2,100	21 %
Less: Subordinated debentures, due October 2051 <sup>(1)</sup>	750	750	750	750	750	— %
Plus: Accrued but unpaid interest <sup>(1)</sup>	31	8	16	6	16	94 %
<b>Consolidated debt, as defined in the credit agreement</b>	<b>\$ 1,831</b>	<b>\$ 1,808</b>	<b>\$ 1,566</b>	<b>\$ 1,556</b>	<b>\$ 1,366</b>	<b>34 %</b>
<b>Adjusted shareholders' equity</b>						
<b>Adjusted shareholders' equity</b>	<b>7,189</b>	<b>6,850</b>	<b>6,906</b>	<b>6,936</b>	<b>6,513</b>	<b>10 %</b>
Global Atlantic consolidated debt to total capitalization, as defined in the credit agreement	20.3 %	20.9 %	18.5 %	18.3 %	17.3 %	3.0 %
Maximum permitted ratio under the credit agreement	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	— %
Difference between maximum permitted ratio and Global Atlantic ratio	14.7 %	14.1 %	16.5 %	16.7 %	17.7 %	(3.0)%
<b>Global Atlantic net worth</b>						
Minimum required net worth under the credit agreement	4,593	4,389	4,417	4,466	4,448	3 %
Excess over minimum required net worth	2,596	2,461	2,489	2,470	2,065	26 %

See Note 10 in the audited financial statements for the year ended December 31, 2022 for a description of the material terms of Global Atlantic revolving credit facility entered into on August 4, 2021, including the credit agreement consolidated debt to total capitalization and consolidated net worth covenants.

(1) In accordance with the credit agreement for Global Atlantic's revolving credit facility entered into on August 4, 2021, hybrid securities (including subordinated debentures), are treated as equity and excluded from accrued interest and total debt calculations.

## Assumption Review

Unaudited (\$ in millions, except percentages)

The assumptions on which reserves, deferred revenue and expenses are based are intended to represent an estimation of the benefits that are expected to be payable to, and fees or premiums that are expected to be collectible from, policyholders in future periods. Global Atlantic reviews the adequacy of its reserves, deferred revenue and expenses and the assumptions underlying those items at least annually, usually in the third quarter. As Global Atlantic analyzes its assumptions, to the extent Global Atlantic chooses to update one or more of those assumptions, there may be an “unlocking” impact. Generally, favorable unlocking means the change in assumptions required a reduction in reserves, or in deferred revenue liabilities, and unfavorable unlocking means the change in assumptions required an increase in reserves or in deferred revenue liabilities, or a reduction in deferred expenses.

For the three months ended September 30, 2023, the net unfavorable impact on income before income taxes was primarily due to (i) an increase in option cost assumptions for indexed products (net of the impact of reducing caps), (ii) an increase in mortality assumptions related to certain annuity products, and (iii) a decrease in expected surrenders on income annuities and life insurance products. These unfavorable impacts were somewhat offset by a favorable impact of lower expected surrenders on accumulation annuities. For the three months ended September 30, 2022, the net favorable impact to income before income taxes was primarily due to lower utilization of fixed-indexed annuity income benefits and higher variable annuity fees, offset by lower life and annuity surrender rates.

The following table reflects the impacts to adjusted operating earnings, before income taxes and to income before income taxes, from our assumption review:

	Third Quarter	
	2023	2022
<b>(\$ in millions)</b>		
Total assumption review impact on income before income taxes	\$ (18)	\$ 57
Assumption review impact on adjustments to derive adjusted operating earnings, before income taxes	18	(90)
Total assumption review impact on adjusted operating earnings, before income taxes	\$ —	\$ (33)

**Product and operational data**

## New business volume by origination channel and product

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
<b>Individual channel<sup>(1)</sup></b>									
Fixed-Rate Annuities	\$ 1,922	\$ 468	\$ 2,146	\$ 1,517	\$ 1,206	59 %	\$ 4,536	\$ 3,726	22 %
Fixed-Indexed Annuities	816	727	1,065	897	1,261	(35)%	2,608	3,282	(21)%
Variable Annuities	7	7	4	8	12	(42)%	18	34	(47)%
<b>Total retirement products</b>	<b>\$ 2,745</b>	<b>\$ 1,202</b>	<b>\$ 3,215</b>	<b>\$ 2,422</b>	<b>\$ 2,479</b>	<b>11 %</b>	<b>\$ 7,162</b>	<b>\$ 7,042</b>	<b>2 %</b>
Life insurance products	\$ 2	\$ 3	\$ 4	\$ 9	\$ 7	(71)%	\$ 9	\$ 26	(65)%
Preneed Life	\$ 78	\$ 80	\$ 75	\$ 67	\$ 72	8 %	\$ 233	\$ 210	11 %
<b>Institutional channel<sup>(2)</sup></b>									
Block <sup>(3)</sup>	\$ —	\$ —	\$ 79	\$ 2,955	\$ —	— %	\$ 79	\$ 2,782	(97)%
Flow & pension risk transfer	2,351	2,438	2,430	3,107	2,571	(9)%	7,219	6,413	13 %
Funding agreement-backed notes <sup>(4)</sup>	—	—	—	—	—	— %	—	2,000	(100)%

(1) New business volumes in individual markets are referred to as sales. In Company's individual market channel, sales of annuities include all money paid into new and existing contracts. Individual market channel sales of life insurance products are based on commissionable premium and individual market channel sales for preneed life are based on the face amount of insurance. Life insurance product sales do not include the recurring premiums that policyholders may pay over time.

(2) New business volume from the Company's institutional market channel is based on the assets assumed, net of any ceding commission, and is gross of any retrocessions to investment vehicles that participate in qualifying reinsurance transactions sourced by the Company and to other third party reinsurers.

(3) The Company expects block reinsurance transactions to be episodic rather than steady quarter over quarter. Similarly, funding agreements issued in the FABN program are subject to capital markets conditions and not expected to be consistent quarter over quarter.

(4) Funding agreement new business volumes represents funding agreements issued in connection with our FABN program only.



## Reserves by product

Unaudited (\$ in millions, except percentages)

	Balances as of										YoY Change	
	9/30/2023		6/30/2023		3/31/2023		12/31/2022		9/30/2022		General Account	Separate Account
	General Account	Separate Account	General Account	Separate Account	General Account	Separate Account	General Account	Separate Account	General Account	Separate Account		
Fixed-rate annuities	\$ 23,299	\$ —	\$ 22,869	\$ —	\$ 23,679	\$ —	\$ 22,740	\$ —	\$ 22,217	\$ —	5 %	— %
Fixed-indexed annuities	23,843	—	23,955	—	23,530	—	22,760	—	22,085	—	8 %	— %
Payout annuities	474	—	477	—	456	—	450	—	453	—	5 %	— %
Variable annuities	269	2,109	248	2,270	281	2,282	258	2,308	260	2,309	3 %	(9)%
Interest sensitive life	13,556	—	13,807	—	13,783	—	13,622	—	13,517	—	— %	— %
Funding agreements	2,149	—	2,146	—	1,951	—	2,104	—	2,099	—	2 %	— %
Other	3,495	—	3,486	—	3,489	—	3,479	—	3,502	—	— %	— %
<b>Total Individual</b>	<b>67,085</b>	<b>2,109</b>	<b>66,988</b>	<b>2,270</b>	<b>67,169</b>	<b>2,282</b>	<b>65,413</b>	<b>2,308</b>	<b>64,133</b>	<b>2,309</b>	<b>5 %</b>	<b>(9)%</b>
Fixed-rate annuities	26,854	—	26,529	—	26,357	—	25,926	—	25,243	—	6 %	— %
Fixed-indexed annuities	9,769	—	9,745	—	9,525	—	8,909	—	8,634	—	13 %	— %
Payout annuities	16,395	3	17,105	3	16,746	3	16,096	3	15,310	3	7 %	— %
Variable annuities	4,710	1,283	4,834	1,373	4,997	1,357	5,136	1,317	2,411	1,268	95 %	1 %
Interest sensitive life	9,402	505	9,435	536	9,483	523	9,526	503	9,575	472	(2)%	7 %
Funding agreements	5,447	—	5,459	—	5,497	—	5,431	—	5,407	—	1 %	— %
Other	273	—	262	—	264	—	267	—	109	—	150 %	— %
<b>Total Institutional<sup>(1)</sup></b>	<b>72,850</b>	<b>1,791</b>	<b>73,369</b>	<b>1,912</b>	<b>72,869</b>	<b>1,883</b>	<b>71,291</b>	<b>1,823</b>	<b>66,689</b>	<b>1,743</b>	<b>9 %</b>	<b>3 %</b>
<b>Closed Block &amp; Other</b>	<b>1,048</b>	<b>—</b>	<b>1,072</b>	<b>—</b>	<b>1,092</b>	<b>—</b>	<b>1,063</b>	<b>—</b>	<b>1,143</b>	<b>—</b>	<b>(8)%</b>	<b>— %</b>
<b>Total Reserves</b>	<b>\$140,983</b>	<b>\$ 3,900</b>	<b>\$ 141,429</b>	<b>\$ 4,182</b>	<b>\$ 141,130</b>	<b>\$ 4,165</b>	<b>\$ 137,767</b>	<b>\$ 4,131</b>	<b>\$ 131,965</b>	<b>\$ 4,052</b>	<b>7 %</b>	<b>(4)%</b>

(1) Institutional channel reserves are sourced using customized reinsurance solutions such as block, flow and PRT.

## Surrender charge protection by product

Unaudited (\$ in millions, except percentages)

Years of Surrender Charge Remaining	Fixed-rate and Fixed-indexed Annuities					
	9/30/2023			12/31/2022		
	Account Values	Percent of total	Average Surrender Charge Percent	Account Values	Percent of total	Average Surrender Charge Percent
No surrender charge	\$ 17,958	21.9 %	— %	\$ 21,087	27.0 %	— %
Greater than 0 to less than 3	22,285	27.1 %	5.9 %	18,026	23.1 %	5.4 %
3 to less than 6	31,343	38.2 %	6.7 %	29,665	38.0 %	7.0 %
6 to less than 9	7,906	9.6 %	6.8 %	6,451	8.3 %	7.1 %
9 or greater	2,599	3.2 %	8.7 %	2,852	3.6 %	8.8 %
<b>Total</b>	<b>\$ 82,091</b>	<b>100.0 %</b>	<b>5.0 %</b>	<b>\$ 78,081</b>	<b>100.0 %</b>	<b>5.0 %</b>

Years of Surrender Charge Remaining	Indexed and Fixed Universal Life					
	9/30/2023			12/31/2022		
	Account Values	Percent of total	Average Surrender Charge Percent	Account Values	Percent of total	Average Surrender Charge Percent
No surrender charge	\$ 6,971	57.0 %	— %	\$ 6,965	56.4 %	0.4 %
Greater than 0 to less than 3	1,576	12.9 %	3.0 %	1,460	11.8 %	3.0 %
3 to less than 6	1,632	13.4 %	6.0 %	2,075	16.8 %	6.3 %
6 to less than 9	507	4.1 %	9.9 %	450	3.7 %	11.2 %
9 or greater	1,544	12.6 %	17.9 %	1,391	11.3 %	22.2 %
<b>Total</b>	<b>\$ 12,230</b>	<b>100.0 %</b>	<b>3.9 %</b>	<b>\$ 12,341</b>	<b>100.0 %</b>	<b>4.5 %</b>

# **Investment portfolio**

## Investments summary

Unaudited (\$ in millions, except percentages)

	September 30, 2023		December 31, 2022	
	Carrying Value	Percent of Total	Carrying Value	Percent of Total
AFS fixed maturity securities	\$ 66,956	51.2 %	\$ 63,860	50.4 %
Trading fixed maturity securities <sup>(1)</sup>	12,488	9.6 %	12,553	9.9 %
Mortgage and other loan receivables	37,000	28.3 %	35,091	27.7 %
Funds withheld receivable at interest	2,759	2.1 %	2,868	2.3 %
Other investments	11,478	8.8 %	12,263	9.7 %
<b>Total investments</b>	<b>\$ 130,681</b>	<b>100.0 %</b>	<b>\$ 126,635</b>	<b>100.0 %</b>

Other investments, as above, consists of the following:	September 30, 2023		December 31, 2022	
	Carrying Value	Percent of Total	Carrying Value	Percent of Total
Investments in real estate	\$ 4,836	42.1 %	\$ 4,641	37.8 %
Investments in renewable energy <sup>(2)</sup>	2,327	20.3 %	3,427	27.9 %
Investments in transportation and other leased assets <sup>(3)</sup>	2,858	24.9 %	2,822	23.0 %
Policy loans	873	7.6 %	869	7.3 %
Other investment partnerships	182	1.6 %	199	1.6 %
Federal Home Loan Bank, or “FHLB,” common stock and other investments	382	3.3 %	287	2.3 %
Equity securities	20	0.2 %	18	0.1 %
<b>Total other investments</b>	<b>\$ 11,478</b>	<b>100.0 %</b>	<b>\$ 12,263</b>	<b>100.0 %</b>

(1) Trading assets back funds withheld payable at interest and investment performance is ceded to third party reinsurers.

(2) Net of accumulated depreciation attributed to consolidated renewable energy assets of \$145 million and \$230 million as of September 30, 2023 and December 31, 2022, respectively.

(3) Net of accumulated depreciation of \$285 million and \$230 million as of September 30, 2023 and December 31, 2022, respectively.

## Adjusted invested assets (a non-GAAP measure)

Unaudited (\$ in millions, except percentages)

	September 30, 2023		December 31, 2022	
	Amount	Percent of Total	Amount	Percent of Total
U.S. and foreign governments	\$ 565	0.5 %	\$ 443	0.4 %
U.S. corporate debt	46,350	37.4 %	44,086	36.4 %
U.S. municipalities	5,319	4.3 %	5,598	4.6 %
<b>Credit</b>	<b>\$ 51,669</b>	<b>41.7 %</b>	<b>\$ 49,684</b>	<b>41.0 %</b>
Residential mortgage-backed securities, or "RMBS"	8,474	6.8 %	7,255	6.0 %
Commercial mortgage-backed securities, or "CMBS"	7,513	6.1 %	7,348	6.1 %
Collateralized loan obligations, or "CLOs"	3,537	2.9 %	2,816	2.3 %
Collateralized bond obligations, or "CBOs"	2,998	2.4 %	3,085	2.5 %
Asset-backed securities, or "ABS"	3,011	2.4 %	2,963	2.4 %
<b>Structured products</b>	<b>\$ 25,533</b>	<b>20.6 %</b>	<b>\$ 23,467</b>	<b>19.4 %</b>
Residential mortgage loans	9,967	8.0 %	8,965	7.4 %
Commercial mortgage loans	17,274	13.9 %	15,893	13.1 %
Consumer loans and other lending facilities	4,444	3.6 %	5,143	4.2 %
Investments in renewable energy	2,204	1.8 %	3,238	2.7 %
Investments in transportation and other leased assets	2,308	1.9 %	2,487	2.1 %
Investments in real estate	3,954	3.2 %	3,762	3.1 %
<b>Loans and income-generating assets</b>	<b>\$ 40,151</b>	<b>32.4 %</b>	<b>\$ 39,488</b>	<b>32.6 %</b>
Alternative Assets	182	0.1 %	198	0.2 %
Policy Loans	873	0.7 %	869	0.7 %
Other Invested Assets	382	0.3 %	287	0.2 %
Funds withheld receivable at interest	2,759	2.2 %	2,881	2.4 %
Cash, cash equivalents and other <sup>1</sup>	1,918	1.5 %	3,770	3.1 %
<b>Total adjusted invested assets</b>	<b>\$ 124,032</b>	<b>100.0 %</b>	<b>\$ 121,087</b>	<b>100.0 %</b>

(1) Cash, cash equivalents and other: Includes cash, cash equivalents and accrued investment income, offset primarily by funds withheld embedded derivative, collateral on derivative instruments, securities sold under agreements to repurchase, loan allowances and investment payables.

## Fixed maturity securities – unrealized gains and losses

Unaudited (\$ in millions, except percentages)

	As of September 30, 2023					
	Cost or amortized cost	Allowance for credit losses <sup>(1)</sup>	Gross unrealized temporary		Fair value	Percent of total
			gain	loss		
<b>AFS fixed maturity securities portfolio by type:</b>						
U.S. government and agencies	\$ 565	\$ —	\$ —	\$ (91)	\$ 474	0.7 %
U.S. state, municipal and political subdivisions	5,352	—	1	(1,337)	4,016	6.0 %
Corporate	48,452	(18)	42	(9,166)	39,310	58.7 %
Residential mortgage-backed securities, or “RMBS”	8,524	(133)	14	(812)	7,593	11.3 %
Commercial mortgage-backed securities, or “CMBS”	7,408	(17)	1	(818)	6,574	9.8 %
Collateralized loan obligations, or “CLOs”	3,544	(21)	3	(87)	3,439	5.1 %
Collateralized bond obligations, or “CBOs”	2,964	(1)	—	(192)	2,771	4.1 %
Asset-backed securities, or “ABSs”	2,960	(11)	15	(185)	2,779	4.3 %
<b>Total AFS fixed maturity securities</b>	<b>\$ 79,769</b>	<b>\$ (201)</b>	<b>\$ 76</b>	<b>\$ (12,688)</b>	<b>\$ 66,956</b>	<b>100.0 %</b>

	As of December 31, 2022					
	Cost or amortized cost	Allowance for credit losses <sup>(1)</sup>	Gross unrealized temporary		Fair value	Percent of total
			gain	loss		
<b>AFS fixed maturity securities portfolio by type:</b>						
U.S. government and agencies	\$ 439	\$ —	\$ —	\$ (72)	\$ 367	0.6 %
U.S. state, municipal and political subdivisions	5,638	—	7	(1,234)	4,411	6.9 %
Corporate	46,365	(1)	50	(8,264)	38,150	59.7 %
RMBS	7,308	(101)	12	(834)	6,385	10.0 %
CMBS	7,270	(15)	—	(835)	6,420	10.1 %
CLOs	2,818	(6)	—	(205)	2,607	4.1 %
CBOs	3,052	—	—	(218)	2,834	4.4 %
ABSs	2,915	(5)	5	(229)	2,686	4.2 %
<b>Total AFS fixed maturity securities</b>	<b>\$ 75,805</b>	<b>\$ (128)</b>	<b>\$ 74</b>	<b>\$ (11,891)</b>	<b>\$ 63,860</b>	<b>100.0 %</b>

(1) Represents the cumulative amount of credit impairments that have been recognized in the consolidated statements of income (as net investment (losses) gains) or that were recognized as a gross-up of the purchase price of PCD securities. Amount excludes unrealized losses related to non-credit impairment.

## Fixed maturity securities by ratings

Unaudited (\$ in millions, except percentages)

	AFS Fixed Maturity Securities by NAIC Rating			
	September 30, 2023		December 31, 2022	
	Fair Value	Percent of Total	Fair Value	Percent of Total
<b>NAIC designation:</b>				
1	\$ 44,314	66.2 %	\$ 40,682	63.7 %
2	19,762	29.5 %	19,917	31.2 %
<b>Total investment grade</b>	<b>64,076</b>	<b>95.7 %</b>	<b>60,599</b>	<b>94.9 %</b>
3	1,347	2.0 %	1,479	2.3 %
4	249	0.4 %	310	0.5 %
5	38	0.1 %	238	0.4 %
6 <sup>(1)</sup>	1,246	1.8 %	1,234	1.9 %
<b>Total below investment grade</b>	<b>2,880</b>	<b>4.3 %</b>	<b>3,261</b>	<b>5.1 %</b>
<b>Total AFS fixed maturity securities</b>	<b>\$ 66,956</b>	<b>100.0 %</b>	<b>\$ 63,860</b>	<b>100.0 %</b>

	AFS Fixed Maturity Securities by NRSRO Rating			
	September 30, 2023		December 31, 2022	
	Fair Value	Percent of Total	Fair Value	Percent of Total
<b>NRSRO rating designation:</b>				
AAA/AA/A	\$ 29,310	43.8 %	\$ 26,205	41.0 %
BBB	20,443	30.5 %	20,243	31.7 %
Non-rated <sup>(2)</sup>	8,625	12.9 %	8,292	13.0 %
<b>Total Investment Grade</b>	<b>58,378</b>	<b>87.2 %</b>	<b>54,740</b>	<b>85.7 %</b>
BB	1,828	2.7 %	1,949	3.1 %
B	1,819	2.7 %	1,772	2.8 %
CCC	1,271	1.9 %	1,291	2.0 %
CC and lower	1,626	2.4 %	1,787	2.8 %
Non-rated <sup>(3)</sup>	2,034	3.1 %	2,321	3.6 %
<b>Total below investment grade</b>	<b>8,578</b>	<b>12.8 %</b>	<b>9,120</b>	<b>14.3 %</b>
<b>Total AFS fixed maturity securities</b>	<b>\$ 66,956</b>	<b>100.0 %</b>	<b>\$ 63,860</b>	<b>100.0 %</b>

Note: NRSRO and NAIC ratings have different methodologies. We believe the NAIC ratings methodology, which considers the likelihood of recovery of our amortized cost as opposed to the recovery of all contractual payments including the principal at par, is the more appropriate way to view the ratings quality of our AFS fixed maturity portfolio since a large portion of our holdings were purchased at a significant discount to par value.

(1) Primarily includes securities previously rated 5\* that have an NAIC designation of 6 following changes in statutory reporting guidance.

(2) Includes securities that were not rated by an NRSRO but have an NAIC designation of 1 or 2.

(3) Includes securities that were not rated by an NRSRO but have an NAIC designation of 3 or lower.

## Corporate fixed maturity securities by ratings

Unaudited (\$ in millions, except percentages)

	Corporate Fixed Maturity Securities by NAIC Rating			
	September 30, 2023		December 31, 2022	
	Fair Value	Percent of Total	Fair Value	Percent of Total
<b>NAIC designation:</b>				
1	\$ 18,622	47.4 %	\$ 17,442	45.7 %
2	18,486	47.0 %	18,443	48.3 %
<b>Total investment grade</b>	<b>37,108</b>	<b>94.4 %</b>	<b>35,885</b>	<b>94.0 %</b>
3	800	2.0 %	801	2.1 %
4	179	0.5 %	179	0.5 %
5	18	— %	73	0.2 %
6 <sup>(1)</sup>	1,205	3.1 %	1,212	3.2 %
<b>Total below investment grade</b>	<b>2,202</b>	<b>5.6 %</b>	<b>2,265</b>	<b>6.0 %</b>
<b>Total Corporate fixed maturity securities</b>	<b>\$ 39,310</b>	<b>100.0 %</b>	<b>\$ 38,150</b>	<b>100.0 %</b>
	Corporate Fixed Maturity Securities by NRSRO Rating			
	September 30, 2023		December 31, 2022	
	Fair Value	Percent of Total	Fair Value	Percent of Total
<b>NRSRO rating designation:</b>				
AAA/AA/A	\$ 18,579	47.3 %	\$ 17,763	46.6 %
BBB	18,486	47.0 %	18,024	47.2 %
Non-rated <sup>(2)</sup>	42	0.1 %	100	0.3 %
<b>Total Investment Grade</b>	<b>37,107</b>	<b>94.4 %</b>	<b>35,887</b>	<b>94.1 %</b>
BB	793	2.0 %	778	2.0 %
B	179	0.5 %	124	0.3 %
CCC	25	0.1 %	—	— %
Non-rated <sup>(3)</sup>	1,206	3.1 %	1,361	3.6 %
<b>Total below investment grade</b>	<b>2,203</b>	<b>5.6 %</b>	<b>2,263</b>	<b>5.9 %</b>
<b>Total Corporate fixed maturity securities</b>	<b>\$ 39,310</b>	<b>100.0 %</b>	<b>\$ 38,150</b>	<b>100.0 %</b>

Note: NRSRO and NAIC ratings have different methodologies. We believe the NAIC ratings methodology, which considers the likelihood of recovery of our amortized cost as opposed to the recovery of all contractual payments including the principal at par, is the more appropriate way to view the ratings quality of our AFS fixed maturity portfolio since a large portion of our holdings were purchased at a significant discount to par value.

(1) Primarily includes securities previously rated 5\* that have an NAIC designation of 6 following changes in statutory reporting guidance.

(2) Includes securities that were not rated by an NRSRO but have an NAIC designation of 1 or 2.

(3) Includes securities that were not rated by an NRSRO but have an NAIC designation of 3 or lower.



## Residential mortgage-backed securities by ratings

Unaudited (\$ in millions, except percentages)

	RMBS by NAIC Ratings			
	September 30, 2023		December 31, 2022	
	Fair value	Percent of total	Fair Value	Percent of total
<b>NAIC designation:</b>				
1	\$ 7,180	94.6 %	\$ 5,838	91.5 %
2	237	3.1 %	225	3.5 %
<b>Total investment grade</b>	<b>7,417</b>	<b>97.7 %</b>	<b>6,063</b>	<b>95.0 %</b>
3 and below	176	2.3 %	322	5.0 %
<b>Total below investment grade</b>	<b>176</b>	<b>2.3 %</b>	<b>322</b>	<b>5.0 %</b>
<b>Total RMBS</b>	<b>\$ 7,593</b>	<b>100.0 %</b>	<b>\$ 6,385</b>	<b>100.0 %</b>

  

	RMBS by NRSRO Ratings			
	September 30, 2023		December 31, 2022	
	Fair value	Percent of total	Fair Value	Percent of total
<b>NRSRO rating designation:</b>				
AAA/AA/A	\$ 2,343	30.9 %	\$ 1,021	16.0 %
BBB	626	8.2 %	421	6.6 %
BIG	3,204	42.2 %	3,511	55.0 %
Non-rated investment grade	1,420	18.7 %	1,432	22.4 %
<b>Total RMBS</b>	<b>\$ 7,593</b>	<b>100.0 %</b>	<b>\$ 6,385</b>	<b>100.0 %</b>

Note: NRSRO and NAIC ratings have different methodologies. We believe the NAIC ratings methodology, which considers the likelihood of recovery of our amortized cost as opposed to the recovery of all contractual payments including the principal at par, is the more appropriate way to view the ratings quality of our AFS fixed maturity portfolio since a large portion of our holdings were purchased at a significant discount to par value.

## Commercial mortgage-backed securities by ratings

Unaudited (\$ in millions, except percentages)

	CMBS by NAIC Ratings			
	September 30, 2023		December 31, 2022	
	Fair value	Percent of total	Fair Value	Percent of total
<b>NAIC designation:</b>				
1	\$ 5,955	90.6 %	\$ 5,738	89.4 %
2	308	4.7 %	328	5.1 %
<b>Total investment grade</b>	<b>6,263</b>	<b>95.3 %</b>	<b>6,066</b>	<b>94.5 %</b>
3	302	4.6 %	343	5.3 %
4	9	0.1 %	9	0.1 %
5	—	— %	2	0.1 %
<b>Total below investment grade</b>	<b>311</b>	<b>4.7 %</b>	<b>354</b>	<b>5.5 %</b>
<b>Total CMBS</b>	<b>\$ 6,574</b>	<b>100.0 %</b>	<b>\$ 6,420</b>	<b>100.0 %</b>

  

	CMBS by NRSRO Ratings			
	September 30, 2023		December 31, 2022	
	Fair value	Percent of total	Fair Value	Percent of total
<b>NRSRO rating designation:</b>				
AAA/AA/A	\$ 2,310	35.1 %	\$ 1,864	29.0 %
BBB	1,183	18.0 %	1,424	22.2 %
BIG	2,980	45.4 %	3,027	47.2 %
Non-rated investment grade	101	1.5 %	105	1.6 %
<b>Total CMBS</b>	<b>\$ 6,574</b>	<b>100.0 %</b>	<b>\$ 6,420</b>	<b>100.0 %</b>

Note: NRSRO and NAIC ratings have different methodologies. We believe the NAIC ratings methodology, which considers the likelihood of recovery of our amortized cost as opposed to the recovery of all contractual payments including the principal at par, is the more appropriate way to view the ratings quality of our AFS fixed maturity portfolio since a large portion of our holdings were purchased at a significant discount to par value.

## Collateralized loan obligations & collateralized bond obligations by ratings

Unaudited (\$ in millions, except percentages)

	Collateralized Loan Obligations			
	September 30, 2023		December 31, 2022	
	Fair value	Percent of total	Fair Value	Percent of total
<b>NAIC designation:</b>				
1	\$ 3,306	96.1 %	\$ 2,486	95.4 %
2	114	3.3 %	104	4.0 %
<b>Total investment grade</b>	<b>3,420</b>	<b>99.4 %</b>	<b>2,590</b>	<b>99.4 %</b>
3	19	0.6 %	17	0.6 %
<b>Total below investment grade</b>	<b>19</b>	<b>0.6 %</b>	<b>17</b>	<b>0.6 %</b>
<b>Total CLO</b>	<b>\$ 3,439</b>	<b>100.0 %</b>	<b>\$ 2,607</b>	<b>100.0 %</b>

	Collateralized Bond Obligations			
	September 30, 2023		December 31, 2022	
	Fair value	Percent of total	Fair Value	Percent of total
<b>NAIC designation:</b>				
1	\$ 2,771	100.0 %	\$ 2,834	100.0 %
<b>Total investment grade</b>	<b>2,771</b>	<b>100.0 %</b>	<b>2,834</b>	<b>100.0 %</b>
<b>Total CBO</b>	<b>\$ 2,771</b>	<b>100.0 %</b>	<b>\$ 2,834</b>	<b>100.0 %</b>

Note: NRSRO and NAIC ratings have different methodologies. We believe the NAIC ratings methodology, which considers the likelihood of recovery of our amortized cost as opposed to the recovery of all contractual payments including the principal at par, is the more appropriate way to view the ratings quality of our AFS fixed maturity portfolio since a large portion of our holdings were purchased at a significant discount to par value.

## Asset-backed securities by ratings

Unaudited (\$ in millions, except percentages)

	Asset-backed Securities			
	September 30, 2023		December 31, 2022	
	Fair value	Percent of total	Fair Value	Percent of total
<b>NAIC designation:</b>				
1	\$ 2,295	82.6 %	\$ 2,111	78.6 %
2	428	15.4 %	337	12.6 %
<b>Total investment grade</b>	<b>2,723</b>	<b>98.0 %</b>	<b>2,448</b>	<b>91.2 %</b>
3	—	— %	60	2.2 %
4	4	0.1 %	9	0.3 %
5	10	0.4 %	149	5.6 %
6 <sup>(1)</sup>	42	1.5 %	20	0.7 %
<b>Total below investment grade</b>	<b>56</b>	<b>2.0 %</b>	<b>238</b>	<b>8.8 %</b>
<b>Total asset-backed securities</b>	<b>\$ 2,779</b>	<b>100.0 %</b>	<b>\$ 2,686</b>	<b>100.0 %</b>

Note: NRSRO and NAIC ratings have different methodologies. We believe the NAIC ratings methodology, which considers the likelihood of recovery of our amortized cost as opposed to the recovery of all contractual payments including the principal at par, is the more appropriate way to view the ratings quality of our AFS fixed maturity portfolio since a large portion of our holdings were purchased at a significant discount to par value.

(1) Primarily includes securities previously rated 5\* that have an NAIC designation of 6 following changes in statutory reporting guidance.

**Additional information**

## Non-GAAP financial measures

In addition to presenting our results in accordance with GAAP, we use certain non-GAAP measures commonly used in our industry in analyzing performance. We believe the use of these non-GAAP measures, together with the relevant GAAP measures, provides a better understanding of our results of operations, financial condition, and the underlying profitability drivers of our business. These measures should be considered supplementary to our results in accordance with GAAP and should not be viewed as a substitute for the GAAP measures. Our definitions of the various non-GAAP measures and other metrics discussed in this information statement may differ from those used by other companies.

The following key operating or non-GAAP measures should not be viewed as substitutes for the most directly comparable financial measures calculated in accordance with GAAP:

Key operating or non-GAAP measure	Comparable GAAP measure
Adjusted operating earnings, net of tax	Net income attributable to Global Atlantic Financial Limited shareholder
Adjusted income tax expense (benefit)	Income tax expense (benefit)
Adjusted operating tax rate	Effective tax rate
Adjusted ROE	ROE
Adjusted operating ROE	ROE
Adjusted invested assets	Total investments
Adjusted net investment income	Net investment income
Net investment earned rate	Investment yield
Adjusted operating return on assets, net of tax	Return on assets
Components of adjusted operating return on assets, net of tax	Components of return on assets
Adjusted net investment return ratio	Net investment return ratio
Adjusted net cost of insurance ratio	Net cost of insurance ratio
Adjusted general and administrative expense ratio	General and administrative expense ratio
Adjusted interest expense ratio	Interest expense ratio
Adjusted income tax expense ratio	Income tax expense ratio
Adjusted shareholders' equity	Total Global Atlantic Financial Limited shareholders' equity
Debt-to-adjusted capitalization	Debt-to-capitalization
Adjusted debt-to-adjusted capitalization	Debt-to-capitalization
New business volume	No comparable GAAP measure

### Adjusted operating earnings, net of tax

Adjusted operating earnings, net of tax, a commonly used operating measure in the life and annuity insurance industry, is a non-GAAP measure used to evaluate our financial performance by excluding items that tend to be highly variable from period to period, primarily based on market volatility and non-core expenses. These adjustments are reported gross of income tax.

Our adjusted operating earnings, net of tax, is equal to reported net income attributable to Global Atlantic Financial Limited shareholders adjusted to eliminate the impact of items in the categories as described below. Adjusted operating earnings, net of tax includes variable investment income (loss) derived from realized gains and losses from the sale of investments not related to asset/

liability matching strategies. Adjusted operating earnings, net of tax should not be used as a substitute for net income attributable to Global Atlantic Financial Limited shareholders as calculated in accordance with GAAP. We adjust for these items as we believe that these items distort the ability to make a meaningful evaluation of our business:

- Investment gains (losses) which includes realized gains (losses) related to asset/liability matching investment strategies and unrealized investment gains (losses).
- Non-operating changes in policy liabilities and derivatives – primarily consists of adjustments for (1) changes in the fair value of market risk benefits and other policy liabilities measured at fair value and related benefit payments, (2) fees attributable to guaranteed benefits, (3) derivatives used to manage the risks associated with policy liabilities, and (4) losses at contract issuance on payout annuities.
- Transaction, integration, equity-based compensation expenses and acquired intangible amortization – primarily consist of equity-based compensation and expenses incurred in connection with strategic transactions, such as the acquisition of Global Atlantic by KKR, and implementation of new accounting standards.
- Income tax adjustments – calculated by applying the appropriate jurisdiction’s tax rate (21% for U.S. operations and our Bermuda entity taxed as U.S. taxpayers and 0% for Bermuda entities not taxed as a U.S. taxpayer) to the adjustments that are subject to income tax. The income tax adjustment for interim periods is calculated using an estimate of the annual adjusted operating tax rate. The adjusted operating tax rate could differ from Global Atlantic’s effective tax rate as determined under GAAP.

### **Adjusted income tax expense and adjusted operating tax rate**

Adjusted income tax expense is equal to income tax expense adjusted for income tax adjustments as described above under “— Adjusted operating earnings, net of tax.” Adjusted income tax expense should not be used as a substitute for income tax expense as calculated in accordance with GAAP. However, we believe the adjustments to income tax expense are useful to gaining an understanding of our results of operations.

Adjusted operating tax rate is equal to adjusted income tax expense divided by adjusted operating earnings, before income taxes. Adjusted operating tax rate should not be used as a substitute for effective tax rate as calculated in accordance with GAAP. However, we believe the adjusted operating tax rate is useful to gaining an understanding of our results of operations.

### **Adjusted ROE and adjusted operating ROE**

We use adjusted ROE and adjusted operating ROE to evaluate our financial performance by excluding items that tend to be highly variable from period to period based on market volatility and non-core expenses, such as AOCI and accumulated change in fair value of reinsurance balances and related assets. AOCI varies in a manner inconsistent with our underlying profitability drivers, as the majority of such fluctuation is related to the market volatility of the unrealized gains and losses associated with our AFS securities. Accordingly, we believe using measures which exclude the above mentioned items is more effective in analyzing the trends of our operations. Adjusted ROE and adjusted operating ROE should not be used as a substitute for ROE as calculated in accordance with GAAP. However, we believe the adjustments to equity and earnings are useful to gaining an understanding of our results of operations.

### **Adjusted invested assets**

Adjusted invested assets represent the investments that back our policy liabilities as well as surplus assets. Adjusted invested assets is used in the computation of net investment earned rate, which allows us to analyze the performance of our investment portfolio. Adjusted invested assets includes (1) total investments on the consolidated balance sheets with available-for-sale securities at cost or amortized cost, (2) cash, cash equivalents and restricted cash, and (3) accrued investment income. Adjusted invested assets excludes the following items that are included in total investments but do not produce net investment income reflective of ongoing operations: (1) assets associated with funds withheld at interest liabilities related to business exited through reinsurance agreements, (2) embedded derivatives associated with funds withheld at interest receivables, (3) securities sold under repurchase agreements, (4) investment related receivables and payables, (5) redeemable and non-redeemable non-controlling interests in consolidated renewable energy partnerships, and (6) strategic equity investments. We include the underlying investments supporting our assumed funds withheld at interest and modified co-insurance agreements in our adjusted invested assets calculation in order to match the assets with the income received.

Adjusted invested assets should not be used as a substitute for total investments as calculated in accordance with GAAP. However, we believe the adjustments to total investments provide a view of the assets from which we earn investment income.

### **Adjusted net investment income and net investment earned rate**

Adjusted net investment income is calculated as reported net investment income adjusted for renewable energy income (loss), unrealized (gains) losses attributable to equity-method investments, and variable investment income (loss) as described above under “— Adjusted operating earnings, net of tax,” excluding the impact of non-controlling interest. Adjusted net investment income should not be used as a substitute for net investment income. However, we believe adjusted net investment income is significant to gaining an understanding of the overall performance of our portfolio of adjusted invested assets.

Net investment earned rate is computed as adjusted net investment income, as described above, divided by the average adjusted invested assets for the relevant period. Net investment earned rate should not be used as a substitute for investment yield as calculated in accordance with GAAP. However, we believe net investment earned rate is useful to gaining an understanding of the overall performance of our adjusted invested assets.

### **Adjusted operating return on assets, net of tax**

Adjusted operating return on assets, net of tax is equal to adjusted operating earnings, net of tax divided by average adjusted invested assets. Adjusted operating return on assets, net of tax should not be used as a substitute for return on assets, as calculated in accordance with GAAP. However, we believe adjusted operating return on assets, net of tax is useful to gaining an understanding of our results of operations relative to the underlying investment base which generates earnings.



## Components of adjusted operating return on assets, net of tax

When analyzing return on assets and adjusted operating return on assets, net of tax, we also consider certain ratios that aggregate to return on assets and adjusted operating return on assets, net of tax, namely: (1) net investment income as a percentage of average total investments and adjusted net investment income as a percentage of average adjusted invested assets, (2) net cost of insurance as a percentage of average total investments and adjusted net cost of insurance as a percentage of average adjusted invested assets (the combination of (1) and (2) is also referred to as the “net underwriting ratio”, or the “adjusted net underwriting ratio”), (3) general, administrative and other expenses as a percentage of average total investments and adjusted general, administrative and other expenses as a percentage of average adjusted invested assets (4) interest expense as a percentage of average total investments and average adjusted invested assets and (5) income-tax expense as a percentage of average total investments and adjusted tax expense as a percentage of adjusted invested assets. Altogether, we refer to the foregoing as the “components of return on assets,” or “the components of adjusted operating return on assets, net of tax.”

The components of adjusted operating return on assets, net of tax, individually or in the aggregate, should not be used as a substitute for the respective or aggregated components of return on assets, as calculated in accordance with GAAP. However, we believe adjustments to the respective or aggregated components of return on assets are useful to gaining an understanding of our results of operations relative to our underlying asset base generating earnings.

The components of adjusted operating return on assets, net of tax, are defined as follows:

### ***Adjusted net investment return ratio***

Adjusted net investment return ratio is calculated by dividing adjusted net investment income by average total investments.

### ***Adjusted net cost of insurance and adjusted net cost of insurance ratio***

Adjusted net cost of insurance is equal to reported net underwriting income, excluding net investment income, and adjusted for (1) investment gains (losses) other than renewable energy income (loss), unrealized (gains) losses attributable to equity-method investments, and variable investment income (loss), (2) non-operating changes in policy liabilities and derivatives which includes (i) changes in the fair value of market risk benefits and other policy liabilities measured at fair value and related benefit payments, (ii) fees attributable to guaranteed benefits, (iii) derivatives used to manage the risks associated with policy liabilities, and (iv) losses at contract issuance on payout annuities, and (3) transaction, integration and equity-based expenses. These adjustments are reported gross of income tax. Adjusted net cost of insurance ratio is calculated as adjusted net cost of insurance divided by average adjusted invested assets. Net cost of insurance ratio is calculated as net cost of insurance divided by average total investments. Refer to “— Adjusted operating earnings, net of tax” above for additional details regarding the foregoing adjustments.

### ***Adjusted general, administrative and other expenses and adjusted general, administrative and other expense ratio***

Adjusted general, administrative and other expense is equal to reported general, administrative and other expense adjusted for certain transaction, integration and equity-based compensation expense, as described above. Adjusted general, administrative and other expense ratio is adjusted general, administrative and other expense divided by average adjusted invested assets.

**Adjusted interest expense ratio**

Adjusted interest expense ratio is interest expense, as reported, divided by average adjusted invested assets.

**Adjusted income tax expense ratio**

Adjusted income tax expense ratio is adjusted income tax expense, as defined above under “—Adjusted income tax expense and adjusted operating tax rate,” divided by average adjusted invested assets.

**Adjusted shareholders’ equity**

Adjusted shareholders’ equity calculated as total Global Atlantic Financial Group Limited shareholders’ equity, as reported, less (1) accumulated other comprehensive income, as reported, and (2) accumulated change in fair value of reinsurance balances and related assets, net of income tax offsets. The change in the fair value of reinsurance balances and related assets represents the change in value of embedded derivatives underlying reinsurance with assumed and ceded modified coinsurance and funds withheld at interest and related trading securities. Adjusted shareholders’ equity should not be used as a substitute for total Global Atlantic Financial Group Limited shareholders’ equity as calculated in accordance with GAAP. However, we believe the adjustments to shareholders’ equity are useful to gaining an understanding of our overall results of operations and financial condition.

**Debt-to-adjusted capitalization and adjusted debt-to-adjusted capitalization**

Debt-to-adjusted capitalization is calculated as debt divided by the aggregate of total Global Atlantic Financial Limited shareholders’ equity and debt, or “capitalization,” adjusted to exclude AOCI. Adjusted debt-to-adjusted capitalization and debt fair value adjustments is calculated using debt adjusted to exclude 50% of the outstanding principal amount of the subordinated debentures as an equity credit, and an adjustment to both the debt and capitalization numerator and denominator for the cumulative changes in fair value recognized due to the application of hedge accounting. We exclude a portion of the outstanding principal amount of the subordinated debentures because their terms result in the subordinated debentures receiving equity credit under certain NRSRO methodologies. Adjusted debt-to-adjusted capitalization should not be used as a substitute for debt-to-capitalization as calculated in accordance with GAAP debt divided by capitalization. However, we believe the adjustments to our debt-to-capitalization are useful to gaining an understanding of our overall financial condition.

**New business volume**

In our Individual channel, retirement sales of annuities include all money paid into new and existing contracts. Individual channel sales of traditional life products are based on commissionable premium, a commonly used industry sales metric, and individual channel sales for preneed life are based on the face amount of insurance. Traditional life sales do not include the recurring premiums that policyholders may pay over time. We also refer to new business volume originated through the individual channel as “sales.” New business volume from our institutional channel is based on the assets assumed, net of any ceding commission. New business volume should not be used as a substitute for revenue as calculated in accordance with GAAP. However, we believe new business volume statistics are useful to gaining an understanding of our overall results of operations.

## Non-GAAP reconciliation: Adjusted operating earnings, net of tax

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
<b>Net income (loss) attributable to Global Atlantic Financial Limited shareholders</b>	\$ 409	\$ (56)	\$ (98)	\$ 36	\$ 413	(1)%	\$ 255	\$ 1,176	(78)%
<b>Adjustments:</b>									
Investment (gains) losses <sup>1</sup>	(53)	198	220	203	35	(251)%	365	295	24 %
Non-operating changes in policy liabilities and derivatives	(67)	91	168	95	(325)	79 %	192	(1,046)	118 %
Transaction, integration and equity-based compensation expenses	30	47	62	72	50	(40)%	139	122	14 %
Income tax adjustments	(18)	(44)	(73)	(78)	63	(129)%	(135)	149	(191)%
<b>Total adjustments</b>	<b>(108)</b>	<b>292</b>	<b>377</b>	<b>292</b>	<b>(177)</b>	<b>39 %</b>	<b>561</b>	<b>(480)</b>	<b>217 %</b>
<b>Adjusted operating earnings, net of tax</b>	<b>\$ 301</b>	<b>\$ 236</b>	<b>\$ 279</b>	<b>\$ 328</b>	<b>\$ 236</b>	<b>28 %</b>	<b>\$ 816</b>	<b>\$ 696</b>	<b>17 %</b>

(1) Includes gains/losses on funds withheld receivables and payables embedded derivatives

## Non-GAAP reconciliation: Adjusted invested assets

Unaudited (\$ in millions, except percentages)

	Balances as of					
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022	YoY Change
<b>Total investments</b>	<b>\$ 130,681</b>	<b>\$ 132,280</b>	<b>\$ 132,110</b>	<b>\$ 126,635</b>	<b>\$ 121,401</b>	<b>8 %</b>
Adjustments to reconcile total investments and adjusted invested assets:						
Cash, cash equivalents, and restricted cash	4,659	4,761	3,989	6,425	4,517	3 %
Accrued investment income	1,164	1,197	1,069	1,174	1,094	6 %
Exclude:						
Unrealized losses (gains) on fixed maturity and equity securities	15,700	13,265	12,922	14,619	14,773	6 %
Funds withheld payable at interest	(22,737)	(23,252)	(22,996)	(22,739)	(21,064)	(8)%
Derivative collateral	(716)	(921)	(645)	(466)	(430)	(67)%
Funds withheld on embedded derivatives	(3,829)	(3,087)	(3,040)	(3,501)	(3,398)	(13)%
Securities sold under repurchase agreements	(320)	(820)	(314)	(805)	(779)	59 %
Non-controlling interests in consolidated investment entities	(123)	(133)	(99)	(189)	(216)	43 %
Redeemable non-controlling interests in consolidated investment entities	(50)	(50)	(79)	(83)	(82)	39 %
Net investment receivable (payable)	(397)	(230)	(260)	17	(380)	(4)%
<b>Adjusted invested assets</b>	<b>\$ 124,032</b>	<b>\$ 123,010</b>	<b>\$ 122,657</b>	<b>\$ 121,087</b>	<b>\$ 115,436</b>	<b>7 %</b>

## Non-GAAP reconciliation: Adjusted net investment income and Net investment earned rate

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
Net investment income	\$ 1,350	\$ 1,244	\$ 1,237	\$ 1,230	\$ 1,056	28 %	\$ 3,831	\$ 2,728	40 %
Average total investments <sup>(1)</sup>	\$ 131,481	\$ 132,195	\$ 129,373	\$ 124,018	\$ 121,766	8 %	\$ 130,427	\$ 123,527	6 %
<b>Investment yield<sup>(2)</sup></b>	<b>4.11 %</b>	<b>3.76 %</b>	<b>3.82 %</b>	<b>3.97 %</b>	<b>3.47 %</b>	<b>0.64 %</b>	<b>3.92 %</b>	<b>2.94 %</b>	<b>0.98 %</b>
Net investment income	\$ 1,350	\$ 1,244	\$ 1,237	\$ 1,230	\$ 1,056	28 %	\$ 3,831	\$ 2,728	40 %
Unrealized gains (losses)	6	38	34	1	(29)	121 %	78	66	18 %
Variable investment income (loss) <sup>(3)</sup>	—	2	—	—	28	(100)%	2	88	(98)%
<b>Total adjustments</b>	<b>\$ 6</b>	<b>\$ 40</b>	<b>\$ 34</b>	<b>\$ 1</b>	<b>\$ (1)</b>	<b>NM</b>	<b>\$ 80</b>	<b>\$ 154</b>	<b>(48)%</b>
<b>Adjusted net investment income<sup>(3)</sup></b>	<b>\$ 1,356</b>	<b>\$ 1,284</b>	<b>\$ 1,271</b>	<b>\$ 1,231</b>	<b>\$ 1,055</b>	<b>29 %</b>	<b>\$ 3,911</b>	<b>\$ 2,882</b>	<b>36 %</b>
Average adjusted invested assets <sup>(1)</sup>	\$ 123,521	\$ 122,834	\$ 121,872	\$ 118,262	\$ 114,495	8 %	\$ 122,697	\$ 111,629	10 %
<b>Net investment earned rate<sup>(2) (3)</sup></b>	<b>4.39 %</b>	<b>4.18 %</b>	<b>4.17 %</b>	<b>4.16 %</b>	<b>3.69 %</b>	<b>0.70 %</b>	<b>4.25 %</b>	<b>3.44 %</b>	<b>0.81 %</b>

(1) Quarterly averages are calculated by averaging the current and immediately preceding quarter; For year-to-date periods, calculated by averaging as of the end of each quarter in the applicable trailing period.

(2) Interim periods are annualized.

(3) Includes variable investment income (loss) derived from realized gains and losses from the sale of investments not related to asset/liability matching strategies.

## Non-GAAP reconciliation: Adjusted operating ROA

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
Net income (loss) attributable to Global Atlantic Financial Limited shareholders	\$ 409	\$ (56)	\$ (98)	\$ 36	\$ 413	(1)%	\$ 255	\$ 1,176	(78)%
Average total investments <sup>(1)</sup>	131,481	132,195	129,373	124,018	121,766	8 %	130,427	123,527	6 %
<b>ROA<sup>(2)</sup></b>	<b>1.24 %</b>	<b>(0.17)%</b>	<b>(0.30)%</b>	<b>0.12 %</b>	<b>1.36 %</b>	<b>(0.12)%</b>	<b>0.26 %</b>	<b>1.27 %</b>	<b>(1.01)%</b>
Adjusted operating earnings, net of tax	\$ 301	\$ 236	\$ 279	\$ 328	\$ 236	28 %	\$ 816	\$ 696	17 %
Average adjusted invested assets <sup>(1)</sup>	123,521	122,834	121,872	118,262	114,495	8 %	122,697	111,629	10 %
<b>Adjusted operating ROA, net of tax<sup>(2)</sup></b>	<b>0.97 %</b>	<b>0.77 %</b>	<b>0.92 %</b>	<b>1.11 %</b>	<b>0.82 %</b>	<b>0.15 %</b>	<b>0.89 %</b>	<b>0.83 %</b>	<b>0.06 %</b>

(1) Quarterly averages are calculated by averaging the current and immediately preceding quarter; For year-to-date periods, calculated by averaging as of the end of each quarter in the applicable trailing period.

(2) Interim periods are annualized.

## Non-GAAP reconciliation: Components of adjusted operating ROA and related derived ratios

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change	
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022		
<b>Reconciliation of adjusted net cost of insurance</b>										
Net underwriting margin, as reported	\$ 661	\$ 195	\$ 151	\$ 220	\$ 723	(9)%	\$ 1,007	\$ 1,954	(48)%	
Less: Net investment income, as reported	1,350	1,244	1,237	1,230	1,056	28 %	3,831	2,728	40 %	
<b>Net cost of insurance</b>	<b>689</b>	<b>1,049</b>	<b>1,086</b>	<b>1,010</b>	<b>333</b>	<b>107 %</b>	<b>2,824</b>	<b>774</b>	<b>265 %</b>	
<b>Adjustments:</b>										
Investment gains (losses), included in net cost of insurance	(57)	152	175	233	43	(233)%	270	230	17 %	
Non-operating changes in policy liabilities and derivatives	(67)	91	168	95	(325)	79 %	192	(1,046)	118 %	
Transaction, integration and equity-based compensation expense included in net cost of insurance	5	4	4	4	5	— %	13	13	— %	
<b>Total adjustments</b>	<b>(119)</b>	<b>247</b>	<b>347</b>	<b>332</b>	<b>(277)</b>	<b>57 %</b>	<b>475</b>	<b>(803)</b>	<b>159 %</b>	
<b>Adjusted net cost of insurance</b>	<b>\$ 808</b>	<b>\$ 802</b>	<b>\$ 739</b>	<b>\$ 678</b>	<b>\$ 610</b>	<b>32 %</b>	<b>\$ 2,349</b>	<b>\$ 1,577</b>	<b>49 %</b>	
<b>Reconciliation of adjusted net underwriting margin</b>										
Net underwriting margin, as reported	\$ 661	\$ 195	\$ 151	\$ 220	\$ 723	(9)%	\$ 1,007	\$ 1,954	(48)%	
Total adjustments, as above	(119)	247	347	332	(277)	57 %	475	(803)	159 %	
Adjustment to derive adjusted net investment income	6	40	34	1	(1)	NM	80	154	(48)%	
<b>Adjusted net underwriting margin</b>	<b>\$ 548</b>	<b>\$ 482</b>	<b>\$ 532</b>	<b>\$ 553</b>	<b>\$ 445</b>	<b>23 %</b>	<b>\$ 1,562</b>	<b>\$ 1,305</b>	<b>20 %</b>	
<b>Reconciliation of adjusted G&amp;A expense</b>										
General and administrative expenses, as reported	\$ 186	\$ 206	\$ 214	\$ 204	\$ 180	3 %	\$ 606	\$ 523	16 %	
<b>Adjustments:</b>										
Transaction, conversion and integration expense	26	43	57	68	45	(42)%	126	108	17 %	
<b>Adjusted general and administrative expenses</b>	<b>\$ 160</b>	<b>\$ 163</b>	<b>\$ 157</b>	<b>\$ 136</b>	<b>\$ 135</b>	<b>19 %</b>	<b>\$ 480</b>	<b>\$ 415</b>	<b>16 %</b>	

## Non-GAAP reconciliation: Components of adjusted operating ROA and related derived ratios (continued)

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
Average total investments <sup>(1)</sup>	\$ 131,481	\$ 132,195	\$ 129,373	\$ 124,018	\$ 121,766	8 %	\$ 130,427	\$ 123,527	6 %
Average adjusted invested assets <sup>(1)</sup>	123,521	122,834	121,872	118,262	114,495	8 %	\$ 122,697	\$ 111,629	10 %
<b>Ratios derived from average total investments and average total adjusted invested assets<sup>(2)</sup>:</b>									
Adjusted net investment income <sup>(3)</sup>	\$ 1,356	\$ 1,284	\$ 1,271	\$ 1,231	\$ 1,055	29 %	\$ 3,911	\$ 2,882	36 %
Adjusted net investment return ratio	4.13 %	3.89 %	3.93 %	3.97 %	3.47 %	0.66 %	4.00 %	3.11 %	0.89 %
Net investment earned rate <sup>(3)</sup>	4.39 %	4.18 %	4.17 %	4.16 %	3.69 %	0.70 %	4.25 %	3.44 %	0.81 %
Net cost of insurance ratio	(2.10)%	(3.17)%	(3.36)%	(3.26)%	(1.09)%	(1.01)%	(2.89)%	(0.84)%	(2.05)%
Adjusted net cost of insurance ratio	(2.61)%	(2.61)%	(2.42)%	(2.29)%	(2.14)%	(0.47)%	(2.55)%	(1.88)%	(0.67)%
Net underwriting return	2.01 %	0.59 %	0.47 %	0.71 %	2.38 %	(0.37)%	1.03 %	2.11 %	(1.08)%
Adjusted net underwriting return ratio	1.78 %	1.57 %	1.75 %	1.87 %	1.54 %	0.24 %	1.70 %	1.56 %	0.14 %
General and administrative expenses ratio	(0.57)%	(0.62)%	(0.66)%	(0.66)%	(0.59)%	0.02 %	(0.62)%	(0.56)%	(0.06)%
Adjusted general and administrative expenses ratio	(0.52)%	(0.53)%	(0.52)%	(0.46)%	(0.47)%	(0.05)%	(0.52)%	(0.50)%	(0.02)%
Interest expense	\$ 45	\$ 40	\$ 40	\$ 29	\$ 26	73 %	\$ 125	\$ 58	116 %
Interest expense ratio	(0.14)%	(0.12)%	(0.12)%	(0.09)%	(0.09)%	(0.05)%	(0.13)%	(0.06)%	(0.07)%
Adjusted Interest expense ratio	(0.15)%	(0.13)%	(0.13)%	(0.10)%	(0.09)%	(0.06)%	(0.14)%	(0.07)%	(0.07)%
Adjusted operating income tax expense	\$ 42	\$ 43	\$ 56	\$ 60	\$ 49	(14)%	\$ 141	\$ 137	3 %
Adjusted operating income tax expense ratio	(0.14)%	(0.14)%	(0.18)%	(0.20)%	(0.17)%	0.03 %	(0.15)%	(0.16)%	0.01 %

(1) Quarterly averages are calculated by averaging the current and immediately preceding quarter; For year-to-date periods, calculated by averaging as of the end of each quarter in the applicable trailing period.

(2) Interim periods are annualized.

(3) Includes \$2 million, \$28 million, \$45 million, and \$15 million of variable investment income (loss) for the quarters ended June 30, 2023, September 30, 2022, June 30, 2022, and March 31, 2022, respectively, derived from realized gains and losses from the sale of investments not related to asset/liability matching strategies.



## Non-GAAP reconciliation: ROE excluding AOCI and Adjusted operating ROE excluding AOCI

Unaudited (\$ in millions, except percentages)

	Three Months Ended					YoY Change	Nine Months Ended		YoY Change
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022		9/30/2023	9/30/2022	
Net income (loss) attributable to Global Atlantic Financial Limited shareholders	\$ 409	\$ (56)	\$ (98)	\$ 36	\$ 413	(1)%	\$ 255	\$ 1,176	(78)%
Adjusted operating earnings, net of tax	\$ 301	\$ 236	\$ 279	\$ 328	236	28 %	\$ 816	\$ 696	17 %
Total Global Atlantic Financial Limited shareholders' equity	\$ (1,468)	\$ (491)	\$ (203)	\$ (1,098)	\$ (1,408)	(4)%	\$ (1,468)	\$ (1,408)	(4)%
Less: AOCI	(9,061)	(7,671)	(7,445)	(8,435)	(8,207)	(10)%	(9,061)	(8,207)	(10)%
Less: Accumulated change in fair value of reinsurance balances and related assets	404	330	336	401	286	41 %	404	286	41 %
<b>Adjusted shareholders' equity</b>	<b>\$ 7,189</b>	<b>\$ 6,850</b>	<b>\$ 6,906</b>	<b>\$ 6,936</b>	<b>\$ 6,513</b>	<b>10 %</b>	<b>\$ 7,189</b>	<b>\$ 6,513</b>	<b>10 %</b>
Average total Global Atlantic Financial Limited shareholders' equity <sup>(1)</sup>	\$ (980)	\$ (347)	\$ (651)	\$ (1,253)	\$ (591)	(66)%	\$ (815)	\$ 1,695	(148)%
Average adjusted shareholders' equity <sup>(1)</sup>	7,019	6,878	6,920	6,724	6,346	11 %	6,970	6,053	15 %
<b>ROE<sup>(2)</sup></b>	<b>NM</b>	<b>NM</b>	<b>NM</b>	<b>NM</b>	<b>NM</b>	<b>— %</b>	<b>NM</b>	<b>92.5 %</b>	<b>— %</b>
<b>Adjusted ROE<sup>(2)</sup></b>	<b>23.3 %</b>	<b>(3.3)%</b>	<b>(5.7)%</b>	<b>2.1 %</b>	<b>26.0 %</b>	<b>(2.7)%</b>	<b>4.9 %</b>	<b>25.9 %</b>	<b>(21.0)%</b>
<b>Adjusted Operating ROE<sup>(2)</sup></b>	<b>17.2 %</b>	<b>13.7 %</b>	<b>16.1 %</b>	<b>19.5 %</b>	<b>14.9 %</b>	<b>2.3 %</b>	<b>15.6 %</b>	<b>15.3 %</b>	<b>0.3 %</b>

(1) Quarterly averages are calculated by averaging the current and immediately preceding quarter; For year-to-date periods, calculated by averaging as of the end of each quarter in the applicable trailing period.

(2) Interim periods are annualized.